SOLVING CYBERSECURITY INDUSTRY COMPLEXITY

State of Colorado – Office of Information Technology & Joint Technology Committee

June 17th, 2019
SECURITY PROGRAM

Billions of Threats and Vulnerabilities
100s of Regulations and Standards
2,500+ Security Technology Vendors

COMPLEXITY
CHANGING PERSPECTIVE

“Inside-Out”

Security purview must widen to business needs and outcomes

The path forward is unique for every business

Frameworks and blueprints can be used but must be tailored

There is an embarrassment of riches in technology

Technology must be mindfully selected and integrated for a proven purpose
TO SOLVE COMPLEXITY

Technology Expertise
Solutions Architectures
Services Breadth and Excellence
Change in Approach
Innovation Mindset
DIFFERENTIAL APPROACH

Business Aligned Strategic Vision
Holistic Security
Effective Implementations
Defensible and Tested
Operational
OPTIV ENGAGEMENT
TOTAL MODEL
Partner with your organization by combining people, process, and technology across security domains to plan, build, and run an effective business aligned security program.

The Security Journey

Phase I

Phase II

Phase III

Business Aligned

Risk Based/Data Centric

Threat Based

Compliance Based

Ad Hoc Program

Infrastructure Based

Service Delivery

Client Services Advisors

Client Solutions Advisors & Architects

Executive Services Directors

Partner Team

The Optiv Team

Client Managers & Directors
FOCUSED ON
OUTCOMES

Verifiable Results
Radically Stronger
Optimized and Rationalized
Confidence
Trust
Who secures your insecurity?