Coalfire by the numbers

Consistent growth and scale
- >700 employees (500 cybersecurity consultants)
- 12+ offices in US and UK
- 2,000+ customers
- 3,500+ engagements annually

Cybersecurity leader
- Only company in the world that can certify to 40+ requirements (ISO, PCI, SOC, etc.)
- 1 of 5 NSA-certified vulnerability assessors
- 1 of 4 companies to receive government approval for FedRAMP (JAB)
- #1 Cloud Security and Application penetration testing firm
- Largest FedRAMP Assessor (3PAO)
- Largest US-based PCI company (QSA-C)
- Largest US-based encryption team (P2PE)
- Largest US-based ISO team
- Largest HITRUST assessor

Industry innovator and leader
- Cloud and Technology relationships:
  - 8 of 9 top IaaS providers (AWS, Azure, Google, etc.)
  - 7 of top 10 SaaS providers (Adobe, Box)
- Retail relationships:
  - Top 3 retailers (Walmart, Kroger, Amazon)
- #1 FedRAMP provider and leader in market share (advisory + assessment)
- 100+ partners

Great culture and industry leadership
- 2018 top places to work
- 2018 top employer of National Guard and Reservists
- 2018 fastest growing consulting firms in US
- Innovative research and development team
Cybersecurity services portfolio

**Cyber Risk Advisory**
- Ensure security and business strategies are aligned.
- Bring cyber capabilities to a state-of-the-art level and provide ongoing cyber risk management.

**Compliance Services**
- Meet security and compliance requirements – quickly and cost effectively – by understanding, measuring, and validating IT controls.
- Leverage compliance as a roadmap to a more secure organization.

**Labs / Technical Security Services**
- Simulate sophisticated real-world attacks.
- Gain insight into the latest malware trends and attacker techniques, tactics, and procedures.
- Understand risks and impact to your organization.

**Cyber Engineering**
- Integrate the right cybersecurity solutions into your environment.
- Effectively use the security tools you’ve implemented.
- Monitor and optimize your security posture.

**CoalfireOne℠ Platform**
Streamline compliance on a continuous basis with proven, industry-tailored, cloud-based assessment solutions, including scanning and support.
Cybersecurity services portfolio

**Cyber Risk Advisory**
- Strategy and planning workshop
- Cyber risk assessment
- M&A due diligence support
- Cybersecurity program development
- Virtual CISO
- Incident response
- Third-party risk support
- IT business continuity management
- Governance program advisory

**Compliance Services**
- FedRAMP
- FISMA
- NIST, DoD, and federal requirements
- PCI DSS and ASV
- PA-DSS
- P2PE
- GDPR
- HITRUST
- HIPAA and risk services
- ISO 27001 and other ISO services
- SOC and SSAE 18
- CSA STAR

**Labs / Technical Security Services**
- Enterprise penetration testing
- Application penetration testing
- Red teaming
- Social engineering
- Physical assessment
- Vulnerability assessments
- Reverse engineering
- Research and development
- Forensics
- PCI Forensic Investigator

**Cyber Engineering**
- Architecture design
- Cloud security
- Product validation
- Configuration evaluation
- Deployment and optimization
- Monitoring and analysis
- Vulnerability analysis

CoalfireOne™ Platform
Industries we serve

**Technology and cloud**
- 530 cloud, SaaS and technology clients

**Merchants and payments**
- 471 merchants
- 241 payment service providers

**Healthcare and life sciences**
- 360 covered entities and business associates

**Financial services**
- 291 clients in banks, insurance, and asset management

**Federal/state/local government and education**
- 240 clients across federal, state, and local government and higher education

**Critical infrastructure**
- 21 clients in power, water, energy, and gas
Thank you

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